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MICHIGAN **Plumbing & Mechanical Contractor**

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EXPO 2012

February 29, 2012

-- Soaring Eagle Resort --
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SPRING 2012

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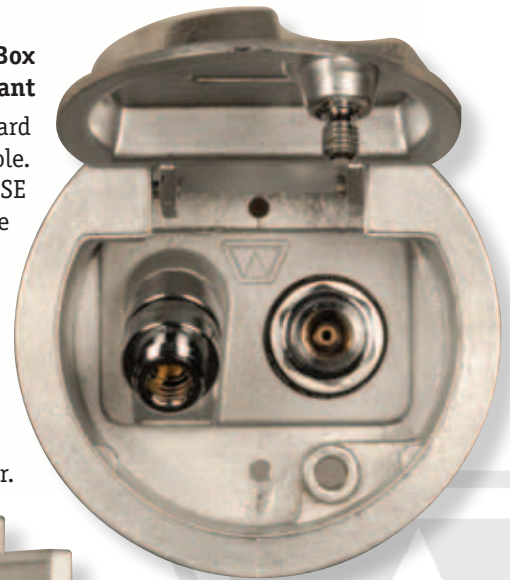


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President's Message

Jim Bruner

As the new President of the MPMCA I would like to take this opportunity to let you know, it's that time of year again. Spring is fast approaching; we're looking forward to shedding our winter coats, hats, gloves, and trading our snow shovels for short sleeves, sandals, and lawn mowers.

Once again it's time for our annual MPMCA Spring Expo. One of the premier state trade shows in the country. The 2012 Expo will feature the latest new products, technology and innovations in the plumbing, piping, hydronics and HVAC industries. Come meet the manufacturer's representatives and wholesalers of the products you use every day and get first hand information on the cost cutting tools and products of the future.

This year's expo will be at the Soaring Eagle Casino and Resort in Mt. Pleasant, Michigan. Why not make it a mini vacation? Come and enjoy the expo and stay an extra day or two to relax and enjoy the many amenities of the

family friendly resort.

In these tough economic times we must take advantage of every opportunity to grow our business and make it more competitive. I have a personal testimony of the benefits of attending the expo. Last year, I received an insurance quote from one of the insurance representatives featured at the expo that cut my insurance cost in half while still maintaining the same coverage.

I would also like to invite you to take a look at the MPMCA's website and explore all the advantages and opportunities of membership in MPMCA.

Please consider this your personal invitation to come out and meet the staff, the board of directors and your new President of the MPMCA.



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MPMCA TO EXPAND BACKFLOW PREVENTER CERTIFICATION PROGRAM

As MPMCA President, I am happy to announce a dramatic change in the MPMCA Backflow Preventer Certification Program.

For the class schedule of 2012, MPMCA will be seeking certification of its program from the prestigious American Society of Sanitary Engineering (ASSE).

To accomplish this exciting change will necessitate changes in the current program. Some of these changes already in place are the following:

1. Instructor Marty Jipson has taken and successfully completed the ASSE Instructor & Proctor Certification Program.
2. Our class schedule, currently run on a three day-24 instruction hours basis will be expanded to a five day-40 hour class to meet ASSE requirements.

3. As an ASSE certified class, we are required to hold proctored exams with the proctor being a certified ASSE proctor who has successfully completed the ASSE Instructor and Proctor Certification Program.

MPMCA is proud to announce that Phyllis Centers, recently retired State of Michigan Plumbing Inspector, has successfully completed the ASSE course and will serve as MPMCA's proctor and backup instructor.

Dates for the 2012 classes will be:

April 16-20, 2012

May 7-11, 2012

Aug. 13-Aug. 17, 2012

November 26-30, 2012

And more will be added to meet demand.

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The 2012 MPMCA Plumbing & Mechanical Expo



We will be returning to the **Soaring Eagle Resort and Casino** in Mt. Pleasant, Michigan on February 29, 2012.

Make plans to attend this statewide Plumbing-Mechanical-Heating-Cooling Event.

This is one of the biggest expositions of plumbing-heating-cooling products in Michigan!

Over 3,000 products will be on display from more than 400 manufacturers and Reps.

This show is for you, the contractor, and it is Free of charge to all contractors, installers, reps, inspector, wholesalers, architects, engineers, and their guests.

The Expo hours will run from 10:00 a.m. to 5:00 p.m. on Wednesday, February 29, 2012.

Plan on visiting us at Soaring Eagle Resort and Casino on February 29, 2012!

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**Invites you to
Be Our Guest At The
Michigan Mechanical/PHC Expo 2012
February 29, 2012**

We are inviting you to be our guest at the Michigan Mechanical-Plumbing-Heating-Cooling Expo - one of the biggest expositions of plumbing-heating-cooling products in Michigan! Over 3,000 products from more than 400 manufacturers will be on display at the Soaring Eagle & Resort, Mt. Pleasant Michigan on Wednesday February 29th.

This show is for **you** and it is **free of charge** to contractors, installers, reps, inspectors, wholesalers, architects, engineers, and their guests.

Pre-register now and avoid the long lines at the registration desk.

Fill out the registration ticket in this flyer, (**print clearly or type**) mail to MPMCA before February 21st, and we will have your badge waiting at the registration desk.

EXPO INFORMATION

Expo 2012 Hours
Wednesday, February 29, 2012
10:00 a.m. - 5:00 p.m.
(The Expo is free of charge)

**Free Parking
at the
Soaring Eagle**

Expo Free

Pre-register now or **register the day of the show. Bring your friends and family**

Enjoy a show with the products you are interested in.

See companies you would like to talk to.

Visit 130+ booths of plumbing · heating · cooling products

The Bureau of Construction Codes will have a booth with key personnel to answer your code questions

Need information on Workers Comp., Property & Casualty or Health Insurance?

Federated Insurance - Blue Cross Insurance & Specialty Contractors Workers Comp Plan will have a representatives at the show.

Questions call 517-484-5500

Important

Keep this portion of the flyer for reminder of dates and time of Expo or Seminars.

**Directions to Soaring Eagle- Mt. Pleasant:
US-127 to Mt. Pleasant
Exit M20 - East
Follow Signs to Soaring Eagle**

Registration Mechanical/ PHC Expo 2012

is open **free-of-charge** to Michigan contractors, installers, specifiers, trades, reps, suppliers, inspectors, and their guests.

To be assured your pass is waiting for you please type or print clearly

Visitors Name
Job Description/Title
Firm Name
Firm Address
City-State-Zip
Phone
Email

Mail or FAX this ticket to us by 2/21/12 and we will have your badge ready at the Expo registration desk!

Circle Scope(s) of Business

Plumbing
Piping
Hydronics

Sheet Metal
State/Municipal
Other (Below)

Circle Type(s) of Business

Contractor
Wholesaler
Mfgr's Rep
Manufacturer
Apprentice

Service/Repair
Architect
Engineering
Inspector Plbg./Mech.
Other (below)

Principal Officer of Firm Yes No

Fill Out and Mail or FAX To:
MPMCA
P.O. Box 13100 - Lansing, MI 48901
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To reserve your overnight accommodations or modify an existing reservation, please complete this form and fax or mail it by 2/7/12. **(PHONE RESERVATIONS WILL NOT BE ACCEPTED)** to: Soaring Eagle Casino and Resort, 6800 Soaring Eagle Boulevard, Mt. Pleasant, MI 48858, Attention: Room Reservations, FAX # (989) 775-5686. Please print your information clearly. You may also reserve accommodations at www.soaringeaglecasino.com. Reserve Your Room Here, Group Code: **98M8HM**. For prompt confirmation, please completely fill out form.

Michigan Plumbing and Mechanical Contractors Association
Arrive: Tuesday, February 28, 2012 - Depart: Thursday, March 1, 2012

Name of guest(s) occupying the room: _____

Address: _____

City: _____ State: _____ Zip Code: _____

Phone: Daytime () _____ Fax #: () _____

Arrival Date: _____ Departure Date: _____

Player's Club Number _____ E-Mail Address: _____

Please list the room type you would prefer (Please mark 1st and 2nd choice)

Smoking and Non-Smoking rooms are available, however, we cannot guarantee which type you will receive. We will do our best to accommodate all of your requests. ****Rates quoted are per night.****

_____ (\$125.00) First Class Room – 1 King Bed

_____ (\$125.00) First Class Room – 2 Queen Beds

There will be a \$10.00 per person charge nightly for the third and fourth person in a room over the age of 6.

All rates are subject to a Tribal tax. If this reservation is being paid for by tax exempt organization funds, then, a copy of the Sales Tax Exemption Certificate form # 700, generated by the Saginaw Chippewa Indian Tribe (SCIT), must be sent at the time with the accompanying reservation form. Form #700 must be in the organization's name. For information on how to apply for tax exemption with the SCIT, please visit our website www.soaringeaglecasino.com under Hotel Conference Center. Tax exempt reservations cannot be paid for with personal funds. Tax exempt status must be resolved 72 hours prior to the day of arrival.

With the following requests:

_____ Smoking _____ Non-Smoking _____ Barrier Free Room _____ Hearing Accessible Room

How many adults in room? _____ How many children? _____ Ages _____

All reservations must be guaranteed with a deposit; either a check or credit card for one night's lodging along with this form. If you are using a credit card, your card will be charged for the deposit at the time this reservation is made.

Credit Card Number: _____

(Diners Club)

Expiration Date: _____ Type of Card (MC/Visa/Amer Exp): _____

Bill Credit Card for all nights? _____ Yes _____ No, 1st night only

Name of Cardholder: _____

Signature: _____

You will receive a confirmation letter within 7-10 business days at the address listed above. If you would like your confirmation letter faxed to you instead, please list the appropriate fax number and check the box next to it. You should receive your faxed confirmation letter within 72 hours.

Please make sure your reservation request reaches the Resort by the date listed above to apply for a room that is held by the Group Block. After the date listed above, or should the Group Block be filled, rooms will be reserved based on availability. Group rates cannot be guaranteed. Reservations cancelled by 6:00 p.m., 3 days prior to arrival, will receive a full refund.

Check-In time is after 4:00 p.m. Check-Out time is 11:00 a.m.

*****Please, One (1) room reservation per Group Reservation Request Form**

MPMCA 2012 Membership Application

I (we) the undersigned agent of the firm identified, hereby make application for membership in MPMCA. In making this application, I (we):

- (a) understand that membership in a local PHC or Mechanical Association is a prerequisite to membership in MPMCA, if such an association serves the applicant's market area,
- (b) agree to pay dues as established by MPMCA's Board of Directors and to adhere to the Constitution and Bylaws of the Association,
- (c) understand that the dues remittance must include both MPMCA and NAPHCC dues. (except Associate).

Firm Name _____
 Street/PO _____
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 E-mail _____
 Principal Officer's Name _____
 Signature _____
 Date of Application _____
 Average # of Field Employees _____

Union Shop Open Shop

Type of Work Contracted:

Plumbing Piping
 Heating Cooling

Circle Firm's Local Association:

- Bay Area Assn MPMCI
- Flint PMC
- Greater Michigan PMC
- Master Plumber Association of MI (Oakland Co.)
- Mid-Michigan MCA
- MCA of Detroit
- Northwestern MPHCCA (Grand Traverse Co.)
- South Macomb Assoc. PHCC
- Southwestern Association
- Thumb Area Association
- Upper Peninsula MCA
- West Michigan MCA
- West Michigan PHCC
- Western Wayne PHCC

Questions:
 Call MPMCA 517-484-5500
 Email info@mpmca.org
www.mpmca.org



Return To: MPMCA
 PO Box 13100
 Lansing, MI 48901
 (517) 484-5500
 Website www.mpmca.org

**Dues Structure:
MPMCA (State Association Dues)**

New Member (First Two Years)	\$230.00 Annually
1 to 5 (average) Field Employees	\$456.00 Annually \$114.00 Quarterly
6 to 15 (average) Field Employees	\$545.00 Annually \$136.25 Quarterly
16 + (Average) Field Employees	\$652.00 Annually \$163.00 Quarterly

NAPHCC (National Association Dues)

Active Member	\$462.00 Annually \$115.50 Quarterly
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Note:

Internet members will receive all information directly from PHCC Website, will pay increased price for publications, have no voting rights, and can remain an internet member for a maximum of three years. (Must be a new member and cannot switch from a current active member to internet member.) Internet members can use the PHCC Trademark or Logo as long as it is in accordance with the PHCC Trademark or Logo Use Policy.

Add
MPMCA Dues \$ _____
 +
NAPHCC Dues \$ _____
Total = \$ _____

Remit total to: MPMCA, PO Box 13100, Lansing MI 48901

Check Enclosed ___ Master Card ___ Visa ___

Card # _____

Expiration Date _____

Customer Code ___ ___ ___
 (last 3 # on back of card in signature panel)

We need the complete address of where the credit card is billed.

Street Address _____

City _____ State _____ Zip Code _____

Any declined checks or credit card charges are subject to a \$25.00 service charge.



MSCA Fall Conference

Eight students and Advisor Mike Feutz from Ferris and Chapter Sponsor Sandra Miller of the Greater Michigan MSCA attending the MSCA's 25th Annual Educational Conference, **FLIP Your Thinking**.



The first order of business is the meeting Sunday, before the Conference begins with the MSCA Board of Managers. The students presented their Annual Report for the School year, and went into details about the projects they are involved in. At that time the students are assigned a MSCA Board member who will mentor them during the Conference. During the Board Meeting Advisory Mike Feutz was honored by the students for having obtained his Phd. Congratulations Dr. Feutz.



Attending the programs help the students gain knowledge and skills essential for success today and in the future. They have the chance to hear how some of the brightest minds in our industry are dealing with and solving the major challenges. It doesn't hurt that they get to meet people like Joe Theismann (pictured above with students)..



The Chapter sponsors a booth during the Supplier Expo introducing themselves to the contractors in attendance and passing out their resumes, along with resumes from other chapters members, who were unable to attend. During the Peer Group sessions the Chapter Members take notes and submit them to MSCA for distribution after the Conference.

2011 Student Chapter Summit Huge Success

The Chapter was represented at the MCAA Student Chapter Summit in San Francisco. Chapter Advisor Mike Feutz, Chapter Sponsor, Diane Calmeyn, Associate Director of the Greater MI MSCA, Justin Holmes and Jake Herron were in attendance.



Justin and Jake, representing Ferris as the Student Chapter of the Year gave a slide presentation outlining our activities.

We were excited to have an Alumni attend. Guest Nick Schoendorf was in attendance with contractor Henry Grek, both with IES—Indoor Environmental Services. Nick made the contacts that got him his job at a Chapter function networking with contractors. He moved to San Francisco after he graduated three years ago. His employer is at the Summit to recruit. He was so impressed with Nick he wants another Ferris Student. He feels no program compares for HVACR specialties.



L to R - Nick Schoendorf, Henry Grek, Mike Feutz, Justin Holmes and Jake Herron

Inspector's Annual Luncheon



Lisa Molina, Diane Calmeyn, Greater Michigan PMC, and Dave Jones, John E. Green Company

The Greater Michigan PMC held its Annual Inspector's Luncheon. The luncheon program was emceed by Dave Jones, John E. Green Company (pictured left).

From a number of retirees, a full house of members and inspectors, representatives of the Bureau of Construction Codes in Lansing to Michigan MCA's Executive Director, all the necessary ingredients for a remarkable holiday party were there.

Cindy Maher has attended numerous times before, but this is the first time as MCA Executive Director. Congratulations, Cindy.

It also gives all in attendance the opportunity to hear what is coming from each of the departments in the New Year.



Left to Right— Irvin Poke, Executive Director of the Michigan Bureau of Construction Code Commission, Bob Konyndyk, Chief of the Plumbing Division of the State, Bill Valance, Chief, Boiler Division and Jon Paradine, Assistant Division Chief, Mechanical Division.

This luncheon provides an ideal opportunity for contractors and their employees to meet with local and state inspectors and officials in an informal setting to discuss items of mutual concern.



Cindy Maher, Executive Director for the Michigan MCA, Duane Branch Chairman of the Michigan Plumbing Board, Kevin Groeb - Business Manager of UA Local 190

Again, this years luncheon attendees had an opportunity to donate to the Toys for Tots and Food Gatherers to help our local community.





LOCAL ASSOCIATIONS
Mid-Michigan MCA



The Annual 3MCA Christmas Party was celebrated at the Country Club of Lansing on December 8, 2011 with over 70 attendees. 3MCA President Larry Gunthorpe and his wife, Janet (pictured left) hosted this year's event, which featured great food, prizes and fun conversation.



Also pictured, left: Kirk and Robin Myers, Scott Case and friend, Molly, Jason and Erin Kreger. Pictured right: Kip and Nikki Jonas, Bob and Jo Ann Caltrider, Gerry and Barb Alchin, Garry and Cookie Applegate. Pictured bottom, center: Tom and Carol Johnson.



3MCA would like to thank the following sponsors for their gracious support:



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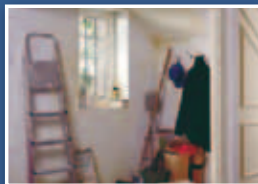
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LOCAL ASSOCIATIONS

West Michigan MCA



The WMMCA Christmas Party was held Wed., Nov. 30, 2011, at the B.O.B. downtown Grand Rapids with 91 contractors, spouses and special guests including Local 174 Management- Mark Mangione, Ryan Bennett, Bob Derby and wife Amy, Nate Phillips, Jeff Rumsey and wife Lori, Jeff Wilkerson, and MPMCA Executive Director Cindy Maher and husband Mitch. This event is a great opportunity for contractors, spouses and UA174 management to network. A special thanks to Ruth Ekkens for selecting the Christmas gifts!

Russ Borst, Vice-President of Service, Hurst Mechanical, was awarded the D. S. O'Brien Award of Excellence at the MSCA Annual conference. The D.S. O'Brien Award of Excellence was established by MSCA in 2000 to recognize those individuals who exhibit extraordinary dedication and outstanding commitment to the mechanical service contracting industry and to MSCA. Congratulations to Russ!

Local 174 and the WMMCA held a Labor Management meeting in November at the WMMCA office to discuss local business topics and the updated substance abuse policy.

WMMCA membership meetings were held in September and November to discuss industry related issues.

Local 174 Training Center underwent staffing changes. Jeff Rumsey is the current Training Coordinator. Bob Derby started his new position as Training Instructor November 14. The JATC Committee is committed to providing a quality training program and wish success to Jeff and Bob in their new positions.

The West Michigan Mechanical Contractors Association promotes the organized mechanical contracting industry in Western Michigan serving its members engaged in Industrial Commercial and Residential: heating, power piping, plumbing, process piping, ventilation, waste, and water treatment.



► What do the Beach Boys, Mickey Mouse, and T&S low-lead faucets have in common?



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LOCAL ASSOCIATIONS

MCA Detroit



Throughout the past quarter, one of the main focuses of MCA Detroit's activity has been the gathering of information for 2012 Negotiations from the Detroit area HVAC Service Contractors. Molly Forward has personally interviewed forty of the 64 contributing contractors, collecting data for negotiations as well as listening to contractor concerns about their ability to maintain or gain market share in the HVAC service market. At the same time, Molly has begun to write articles about individual contractors and the history of their businesses which will appear in the MCA Update.

Tom Storey and several contractors participated in the 636 Apprenticeship Heritage Program, sharing information about the construction industry from the contractor's perspective.

A group of eight contractors met with 636 Training Coordinator, Larry Giroux and Service Instructor, Perry Abbey, to express concerns about apprentice training and journeyman upgrade training. The meeting was most productive and it was agreed that the group of contractors and instructors will meet quarterly in the future to continue to develop a collaborative relationship, allowing contractors to assist in the development of curriculum as well as providing help to the school with hands-on training.

The MCA Detroit Safety Committee had guest speaker, Bob Heuer of Guy, Hurley, Blazer and Heuer at their October dinner meeting. Bob made an informative presentation about the EMR

rate and its ramifications for every contractor. Questions abounded and it was agreed by all that Bob had provided invaluable information for the Safety Directors. Twenty-seven people attended the dinner, as the safety committee continues to expand. Safety Directors who participate are able to share information with one another to enhance the individual programs at each of their companies.

As part of the Local 98 Plumber negotiations last spring, a Labor/Management Committee was created and contractors support this fund with a new ten cent (\$.10) per hour contribution. To date a Plumbing Contractor Directory is in the works and a Training Center Video is being produced early next year. In addition, Jennifer Mefford, the IBEW/NECA marketing consultant is working with MCA's group to develop further programming to benefit Detroit Plumbing Contractors.

MCA Detroit hosted two long standing social functions in November and December. First, the 67th Annual Duck Dinner and next the Annual Holiday Open House, which took place at the Plumbing Industry Training Center, where contractors and their guests could tour the state-of-the-art facility. Both events were spectacular and contractors were able to interact with their staff members informally and out of the office.

Continued on page 22



Carl & Jackie Evans

L to R: Jennifer Mefford, Garon Stephens, Jim Bruner, Gaile Dedinas, James Bruner Jr., Peter Cavanaugh

L to R: Molly Forward, Mike & Sherry Flesher

L to R: Carlo & Jill Castiglione, Joe Sposita



L to R: Mellisa Bruner, James Bruner Jr. and Jim & Graziella Bruner

L to R: Carl Evans, Kris Thorne, John Green and Beth & Todd Hoyt

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2012



2012

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The Officers, Directors, and Members of MPMCA invite you to join our organization as an Associate Member. As an MPMCA Associate Member, you receive:

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4. News letter's covering legislative and regulatory issues of industry significance.
5. Access to MPMCA's fully insured Blue Cross Blue Shield of Michigan Insurance program and Specialty Contractors Workers' Compensation Program underwritten by the Accident Fund of Michigan.

To join the 75 Associate members of MPMCA complete the application below and send it along with a check for \$287.00 (prorated at \$23.91 a month) to **MPMCA, PO Box 13100, Lansing, MI 48901.**

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May 7-11, 2012

Aug. 13-17, 2012

Nov. 26-30, 2012

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Do not make your reservations at the Lexington Hotel until you have received your class confirmation. Information will be sent to you at that time.

Lodging is not covered in registration fee. A group fee of \$93.00 plus tax per night has been negotiated at the hotel for single or double occupancy.

Note:

Questions?
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Sponsored By:

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Instructor:

The Seminar will be conducted by MPMCA instructor Martin Jipson with several years of experience as a licensed plumber and ASSE certified Backflow tester.

Class Content:

Overview of the problem of cross connections. Review of case histories, causes, health hazards. Study of Department of Environmental Quality Rules, and Michigan Plumbing Code with regard to the protection of the Potable Water Supply. Review of American Society of Sanitary Engineering guide for the proper selection and use of backflow prevention devices. Description of the eight different ways to prevent cross-connections. Detailed study of backflow preventers. Class instruction will include the use of films, and review quizzes to reinforce the message of the instructor.

Hands-on experience with various backflow preventers. Students will learn how to spot problems and how to correct them. Instructor on hand to answer any or help solve any problems during the hands-on testing experience.

Detailed instruction on varieties of backflow preventers by factory representatives of the various manufacturers. Representatives from the following companies will conduct mini-seminars on the intricacies of testing and repairing their particular devices:

This class requires applicants to have five years' experience in a plumbing, pipefitting, lawn irrigation, water purveyor, sprinkler installer, or related field. The instructor will begin the class at a level that requires all applicants to have basic knowledge of plumbing, hydraulics, etc. Licensed plumbers must provide their date of licensing and non-licensed applicants must provide a letter from their employer verifying at least 5 years' experience.

Final Examination of Proficiency Required for Certification

Under Act 54 - Plumbing Inspectors Registration Act - Plumbing Inspectors will receive continuing education credits (credit hours pending).

Water Purveyor Participants may receive continuing education credits (MDEQ Division of Drinking Water & Radiological Protection credit hours pending).

Who Should Attend:

The seminar is open to master and journey plumbers, plus others including lawn irrigation, sprinkler installers, and water purveyors, who have at least five years experience in testing and need to test backflow preventers.

What You'll Get

Upon satisfactory completion, Michigan licensed plumbers receive a certification for general testing and are qualified to repair or replace backflow devices. However, licensed plumbers must provide their license number and date of the license expiration. Licensed plumbers must have current license to be qualified to repair or replace backflow devices. If the license is expired the plumber is limited to testing backflow devices.

Other graduates who are not licensed plumbers receive certification and are limited to testing only. They are not permitted to install, or make repairs to backflow devices.

Complete the application form on the reverse side. The registration fee is \$1,000 for MPMCA members and \$1,150 for nonmembers, which covers the five days of instruction, examination materials, five lunches, and breaks. Each class is limited to 20 participants. Registration fee must accompany application form to be considered for acceptance.

Certified Testers will be listed on our website.

For a tester referral you must provide us with a company name, address, phone number, and county.

If a company name is not provided, your listing will have your first name, last name, certification number, and plumbing license number listed.

Home addresses and home phone numbers are not listed on our website unless you let us know that is what you want for your listing.



To receive your first choice register as early as possible. Confirmations are sent one month prior to class date.

Cost	
<u>MPMCA Member</u>	<u>Nonmember</u>
\$1,000	\$1,150
5 Day Course	

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***Class confirmations
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Cancellations must be received in writing by MPMCA, (emails are accepted), 14 days prior to the first day of class to receive refund. Cancellations less than 14, refunds only if we can fill your seat. If you cancel, we suggest mail using 'return receipt'

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Email - info@mpmca.org

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&
Michigan Plumbing & Mechanical Contractors Association
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Year Became Licensed _____

Email: _____

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